



# **Annual Procurement Report 2024 – 2025**

## Introduction

This annual procurement report has been published by NHS Grampian in accordance with the Procurement Reform (Scotland) Act 2014. This report covers the reporting requirements for NHS Grampian for 1st April 2024 to 31st March 2025. The report includes the required summary in Annex A.

NHS Grampian provides health care services for over half-million people in the Grampian area and in financial year 2024/25 had a trade spend with third party suppliers of around £315m, the table below shows a high level overview of the categories of spend. This data is taken from the Scottish Government Procurement Information Hub and uses the category allocated by the Hub for the main activity of the supplier.

**Table 1. NHS Grampian Spend Categories 24/25**

Category	Total Value
Pharmaceuticals	£90,567,922
Estates and construction	£64,731,642
Medical Devices and Clinical Consumables	£35,699,433
Medical Equipment	£19,597,964
Utilities and Energy	£19,323,428
Supplementary Staffing	£18,245,463
Facilities	£12,160,332
Laboratory Equipment and Services	£11,139,056
Information Communication Technology	£9,793,962
Health and Social Care	£8,008,994
Professional Services	£7,508,308
Food, Beverage and Catering	£4,037,305
Medical Services	£3,804,739
Vehicles	£2,598,849
Patient Transport	£1,637,079
Postal and Courier Services	£1,634,670
Travel and Accommodation	£1,398,505
Other Goods and Services	£1,168,639
External Print / Promotional	£869,837
Translation & Interpretation Services	£455,185
Stationery & Office Products	£439,147
Training	£223,263
Staff Uniform & Clothing	£208,077
Business Support Services	£204,388
Communications, Marketing and Media	£177,387
<b>Total</b>	<b>£315,633,574</b>

These works, products and services are sourced through regional and national framework contracts where possible. Within NHS Grampian the Procurement Service and the following areas have designated procurement responsibility; Pharmacy, Laboratory Medicine, Digital, Medical Equipment Management Services and Estates and Estates Projects.

This report demonstrates NHS Grampian's commitment to ensure that the procurement spend is being used effectively to achieve best value and safe operation of services in conjunction with improving social, economic and environmental outcomes in our area.

The Procurement Service in NHS Grampian provides a comprehensive procurement and supply chain service. Undertaking contract development, implementation activities and ensuring supply chain resilience while providing leadership and support to all services within NHS Grampian. Alongside this, the Procurement Service provides focus and commitment to reducing the financial pressures on NHS Grampian and in turn, NHS Scotland.

### **Summary of Regulated Procurements Completed**

The table in Appendix 1 summarises the regulated procurement activity completed by NHS Grampian (above £50,000) in 2024/25.

### **Review of Regulated Procurement Compliance**

Procurement activity supports NHS Grampian's Plan for the Future by ensuring that required works, products and services are delivered at best value and are fit for purpose. The detailed breakdown of the procurement activity for 2024/25 is available in Annex A.

### **Supported Businesses and Community Benefits Summary**

The Procurement Service have continued to work closely with local Public Health colleagues to increase the community benefits delivered through the Community Benefits Gateway, a national system for delivering community benefits. In addition to the portal, community benefits have been delivered through local procurement processes. An example is the Measured Term Contract which has delivered;

- 10 work placements delivered;
- foundation apprenticeships leading to full time employment;
- 6 Long term unemployed placements through Employability providers; and
- significant support to local charities directly relating to projects awarded through the Measured Term Contract.

Community benefits continue to be delivered through the construction of the new Baird and Anchor Hospitals on the Aberdeen Royal Infirmary site. During 2024/25 the focus remained on using local employment opportunities to the value of £4m and local supply chain partners where feasible, of which £65m of spend remained within the local areas. The new buildings will provide modern healthcare facilities to support and enhance the provision of clinical care delivered by NHS Grampian. Community benefits have been a feature of delivering these new facilities from the outset and NHS Grampian has been involved with the contractor Graham in ensuring there has been a particular focus on the creation of opportunities for Small to Medium sized Enterprises (SMEs) and Third Sector partners. The aim was to work with local companies located within 40 miles of the project where possible and local companies obtained 46% of the work packages on the project, some of the packages were specialised packages and therefore could not be procured locally. The overall Socio-Economic Return on Investment (SEORI) for the project was £70m.

The Baird & Anchor site was registered under the Considerate Constructors Scheme. The project won Bronze again at the annual Considerate Constructors Awards 2025. As part of their commitment to delivering lasting impact, Grahams partnered with Charlie House, and it had been a great success, with all profits going back into the charity, the partnership raised an impressive £30,000 through the on site cafe.

By utilising the NHS Scotland Community Benefits portal to match charity requirements with suppliers donations of toiletries, food, gift vouchers, washing powder, toilet rolls, warm blankets, hot water bottles, heaters and children's warm coats were made to the Just Ask project which was set up to support families who are struggling with the rise of the cost of living.

NHS Grampian are committed to facilitating the involvement of supported businesses through our procurement processes. Under procurement regulations, contracting authorities may restrict participation in a regulated procurement to organisations identified as supported businesses. For this period, no regulated procurements have been restricted.

NHS Grampian adhere to the obligations outlined in the Sustainable Procurement Duty. Procurement staff have undertaken the Procurement Climate Literacy training and continue to promote the use of the Warp-it tool throughout Grampian.

### **Future Regulated Procurements Summary**

A summary of future regulated procurement planned during the next 24 months (April 2025-March 2026) can be found in Appendix 2. These may be subject to change.

## Annex A

### Annual Procurement Report template

[NOTE: reference to contract is also to be construed as meaning a framework agreement]

#### 1. Organisation and report details

- a) Contracting Authority Name
- b) Period of the annual procurement report
- c) Required by s18 Procurement Reform (Scotland) Act 2014 to prepare an annual procurement report?  
(Yes / No)

NHS Grampian
2024 – 2025
Yes

#### 2. Summary of Regulated Procurements Completed

- a) Total number of regulated contracts awarded within the report period
- b) Total value of regulated contracts awarded within the report period
- c) Total number of unique suppliers awarded a place on a regulated contract awarded during the period
  - i) how many of these unique suppliers are SMEs
  - ii) how many of these unique suppliers are Third sector bodies

71
£20,891,100
65
39
0

#### 3. Review of Regulated Procurements Compliance

- a) Number of regulated contracts awarded within the period that complied with your Procurement Strategy
- b) Number of regulated contracts awarded within the period that did not comply with your Procurement Strategy

65
0

#### 4. Community Benefit Requirements Summary

##### Use of Community Benefit Requirements in Procurement:

- a) Total Number of regulated contracts awarded with a value of £4 million or greater.
- b) Total Number of regulated contracts awarded with a value of £4 million or greater that contain Community

0
0

Benefit Requirements.

c) Total Number of regulated contracts awarded with a value of less than £4 million that contain a Community

2

Benefit Requirements

**Key Contract Information on community benefit requirements imposed as part of a regulated procurement that were fulfilled during the period:**

d) Number of Jobs Filled by Priority Groups (Each contracting authority sets its own priority groups)

unknown

e) Number of Apprenticeships Filled by Priority Groups

unknown

f) Number of Work Placements for Priority Groups

unknown

g) Number of Qualifications Achieved Through Training by Priority Groups

unknown

h) Total Value of contracts sub-contracted to SMEs

unknown

i) Total Value of contracts sub-contracted to Social Enterprises

unknown

j) Total Value of contracts sub-contracted to Supported Businesses

unknown

k) Other community benefit(s) fulfilled

Detailed in  
report above

**5. Fair Work and the real Living Wage**

a) Number of regulated contracts awarded during the period that included a Fair Work criterion.

71

b) Number of unique suppliers who have committed to pay the real Living Wage in the delivery of a regulated contract awarded during the period.

14

c) Number of unique suppliers who are accredited Living Wage employers and were awarded a regulated contract awarded during the period.

14

**6. Payment performance**

a) Number of valid invoices received during the reporting period.

171,734

b) Percentage of invoices paid on time during the period ("On time" means within the time period set out in the contract terms.)	95%
c) Number of regulated contracts awarded during the period containing a contract term requiring the prompt payment of invoices in public contract supply chains.	71
d) Number of concerns raised by sub-contractors about the timely payment of invoices within the supply chain of public contracts.	0
<b>7. Supported Businesses Summary</b>	
a) Total number of regulated contracts awarded to supported businesses during the period	0
b) Total spend with supported businesses during the period covered by the report, including:	£0
i) spend within the reporting year on regulated contracts	£0
ii) spend within the reporting year on non-regulated contracts	£0
<b>8. Spend and Savings Summary</b>	
a) Total procurement spend for the period covered by the annual procurement report.	£315,633,574
b) Total procurement spend with SMEs during the period covered by the annual procurement report.	£104,661,500
c) Total procurement spend with Third sector bodies during the period covered by the report.	£4,451,821
d) Percentage of total procurement spend through collaborative contracts.	56%
e) Total targeted cash savings for the period covered by the annual procurement report	-
f) Total delivered cash savings for the period covered by the annual procurement report	£707,478
g) Total non-cash savings value for the period covered by the annual procurement report	£1,879,906

## 9. Future regulated procurements

a) Total number of regulated procurements expected to commence in the next two financial years	41
b) Total estimated value of regulated procurements expected to commence in the next two financial years	£18,790,153

## APPENDIX 1 – SUMMARY OF REGULATED CONTRACTS

Date of Award	Supplier Name	Contract	Estimated Value
May-24	Pentax	Cystoscopes and Service Contract	£115,310
May-24	SOPHiA Genetics	Reagents & Bioinformatics analysis services	£421,911
May-24	BK Medical	General Ultrasound Imaging System	£207,348
May-24	Siemens Healthineers	Fluoroscopy Equipment	£404,160
May-24	Robertson Construction	Dr Grays Hospital Main Flooring Works	£334,281
May-24	PeopleScout Ltd (Formally TMP)	National Recruitment Media	£58,082
May -24	Siemens Healthineers	Fluoroscopy Equipment	£79,500
Jun-24	M&M Consultancy & Training	Authorisation Engineering Services for Pressure and Ventilation	£83,000
Jun-24	Oncology Systems Ltd	Support Contract	£138,235
Jun-24	Varian Medical Systems	Servicing of Ethos Machines	£2,944,457
Jun-24	MRI Software	Computer Aided Facilities Management System	£54,000
Jun-24	Life Technologies	Service contract	£179,532
Jun-24	Varian Medical Systems	Service contract	£151,836
Jun-24	Mindray UK Limited	Defibrillators	£84,877
Jun-24	Varian Medical Systems	Linear Accelerator & Turnkey Works	£3,094,800
Jun-24	Ideagen Gael Ltd	IQM (Q-Pulse) Professional – SaaS	£111,494
Jun-24	Roche Diagnostics	Point of Care Testing INR Service	£120,851
Jul-24	KPMG Ltd	Finance Consultancy	£52,000



Jul-24	PricewaterhouseCoopers LLP	Consultancy	£90,000
Jul-24	TLT LLP	Kings Counsel	£91,000
Jul-24	Oviva UK Ltd	Tier 3 Weight Management	£80,724
Sep-24	MedScience Distribution	Narcotrend Compact OR Monitors & Associated Consumables	£273,603
Sep-24	Masimo Europe Ltd	Touch Screen Handhelds and Consumables	£229,900
Sep-24	Arjo UK Ltd	UK Standard Electric Profiling Beds	£301,008
Oct-24	Bright Signals, TMH Media	Social Media Campaign Services	£75,000
Oct-24	JFD Limited	Hyperbaric Service Contract	£150,000
Oct-24	Livanova UK Ltd	Custom Made Consumables for Heartlink and Cell Saver Machines	£219,000
Oct-24	Synaptik	ENT See & Treat	£181,000
Oct-24	BioMeriux UK	Analyser	£185,960
Oct-24	Wolflabs	Benchtop Centrifuges	£109,440
Oct-24	Canon	Ultrasound Scanner	£53,980
Oct-24	GE Medical Systems	Equipment Servicing	£100,571
Nov-24	Puffin Wood Fuels	Biomass Fuel Supply	£191,310
Nov-24	Cambric Systems Ltd	Community Nursing Digitalisation Software	£266,000
Nov-24	MBM Print	Print Services Collaboration	£400,000
Nov-24	Natus	Audiology Servicing	£77,907
Nov-24	Myriad Genetics	Diagnostic Test	£99,000
Nov-24	Medtronic	Drill Sets	£100,949
Nov-24	GE Healthcare	CT Scanner - Multi-Modality Imaging Equipment	£797,051
Dec-24	PricewaterhouseCoopers LLP	Internal Audit	£439,830
Dec-24	Hologic	Service contract	£74,639
Dec-24	Mindray UK Limited	Defibrillator Monitor	£168,432
Dec-24	Hologic	Faxitron Trident HD	£63,500
Dec-24	Inspiration Healthcare Ltd	Ventilators	£159,528
Dec-24	NHS Supply Chain	Incubators	£162,393

Jan-25	Biffa	Recyclates and General Waste Management	£666,852
Jan-25	EIS	Recyclates and General Waste Management	As above
Jan-25	Olleco	Recyclates and General Waste Management	As above
Jan-25	Paper Shredding Services	Recyclates and General Waste Management	As above
Jan-25	Shred Station	Recyclates and General Waste Management	As above
Jan-25	SWR	Recyclates and General Waste Management	As above
Jan-25	WEEE	Recyclates and General Waste Management	As above
Jan-25	Aquilant	Ventilators	£71,970
Jan-25	Philips Healthcare	Monitors	£751,523
Jan-25	Getinge	Theatre Operating Tables and Servicing	£367,105
Jan-25	Probo Medica	OP 3D Pan Ceph OPG	£77,622
Jan-25	Synapses Medical UK	Digital Radiography Mobile	£95,994
Feb-25	Veritas	Data Backup Infrastructure Replacement	£919,000
Feb-25	Olympus	Endoscopy Stack	£779,784
Feb-25	Philips Healthcare	Ultrasound System	£185,316
Feb-25	MIS Healthcare	Ultrasound	£138,000
Feb-25	Spire Healthcare Limited	Provision of Surgical Services	£550,000
Feb-25	Haag-Streit	Slit Lamps	£85,784
Feb-25	Soliton IT Ltd	Replacement of Radiology Information System	£1,183,919
Feb-25	Multivista	Fire Compartmentation Surveys	£50,010
Feb-25	GE Healthcare	Image Intesifier C-arm Unit	£254,920
Mar-25	Netcall Technology	Telephony Services	£66,000
Mar-25	Matthew Algie	Coffee Machines for catering retail outlets	£128,770
Mar-25	Big Hand	Digital Dictation manager software	£135,919
Oct-25	Health-Edge Solutions Limited	CDU Track & Trace System	£52,954
Jan-25	Veolia Water Technologies	Reverse Osmosis Plant Upgrade	£295,539

## APPENDIX 2 – SUMMARY OF FUTURE REGULATED PROCUREMENT SUMMARY

Project Name	Estimated Contract Value	Estimated Date of Award
Statutory, Planned and Reactive Maintenance Services for Primary Care	TBC	Apr-25
Engineering Inspections	£72,566	May-25
Aberdeen custom Packs Angio, Picc Cardio & Pacemaker	£99,430	May-25
TAVI	£4,323,569	Jun-25
Operating Tables	£147,998	Jun-25
Reagents & Bio Analysis	£376,349	Jul-25
Touch Surgery System	£88,582	Jul-25
Endoscopy Medical Services Dr Gray's	£1,107,750	Jul-25
Endoscopy Medical Services ARI	£1,873,000	Jul-25
ENT See and Treat Surgery	£1,260,200	Jul-25
Arthroscopy call off from NP674 ( national contract)	£1,600,000	Jul-25
Authorising Engineering Services	£83,000	Jul-25
Community Link Worker Services	£925,072	Aug-25
Nature Garden	£60,000	Oct-25
Fire Stopping and Compartmentation Works	£500,000	Jan-26
Planned and Reactive maintenance of Fire, Security and Extinguishing Alarm Systems	£199,277	Apr-26
Maintenance Of Netapp Enterprise Storage System	£211,286	Apr-26
Renewal of Service Contract	£85,403	Apr-26
HRD Companion Diagnostic Test	£153,000	Apr-26
Link Practitioners Service	£290,757	Apr-26

Orthopaedic Surgery	£225,000	Apr-26
Specialist Care Services	£452,810	Apr-26
Medical Sample Kits for GPs	£220,000	Apr-26
Investigation Service	£73,150	May-26
Linac Servicing 1 year	£102,415	May-26
Linac Servicing	£122,898	May-26
Window Cleaning	£74,000	May-26
Design Team Framework	TBC	Jun-26
Genetics Service Contract	£84,533	Apr-27
Renewal Breakdown, Service and Test Contract	£324,347	Jul-28
Microscope Servicing	£127,170	Jul-28